



Housesafe

Property Consultancy Training

Training & Education© Certified by H J Ryan TAE40110 CERT IV-10633

HOUSES SAFE PROPERTY CONSULTANCY TRAINING COURSE UNITS:

NEED:

After many years in the property and construction professions it has been seen that state by state legislation differs but the National Construction Code does not, which has created a form of confusion.

As we all know, there are no license requirements nor legislated regulation in place for the current market of Pre-Purchase Property Inspections, except QLD! WHY! Now with the fact that under AS:4349.0-2007 & AS:4349.1-2007 & AS:4349.3-2010, all of which ARE NOT mandatory Australian Standards, there is currently NO written requirement for a Professional Indemnity (PI) Insurance policy to be in place. Go figure! Hence once of the reasons why Housesafe is offering Property and Development Consultancy Training.

AIM:

On accredited completion of this PC training course, it will enable the consultant to conduct property consultancy and develop a greater understanding in their clients mindset about their decision processes.

To pursue a much more formulated and a less risk career move within the property consultancy market and show their clients exactly what you see at the date and time of each consultancy.

The document provided is exactly what a prudent individual must provide with the following of Contract Law.

All Housesafe Trainee accreditation allows you to not only protect yourself, but your clients as well.

TO SATISFACTORILY COMPLETE THE COURSE - PROJECT 2023:

- Complete all units and modules of this set course over the two days,
- Demonstrates they experience,
- We will demonstrate that appropriate insurances for consumer protection can be Obtained at a fraction of the current market rates.

QUALIFICATIONS ON COMPLETION OF THIS COURSE:

Accreditation certification in Property Consultancy = 8 CPD's

PRE-REQUISITES FOR THE UNDERTAKING OF THIS COURSE:

1. A fundamental understanding of residential construction,
2. Adequate comprehension of the English language,
3. Are currently doing Property Inspections.

THE UNITS & MODULES TO COMPLETE

Unit No.	Unit Name	Hours	Modules Covered
PC:1.001	DAY 1 Introduction 	1	<ul style="list-style-type: none"> PROJECT 2023 Why Consultancy Not an Inspection Not a report Communication Current skills 120 second Introduction of yourself 100's are now excited about this change in our industry
PC:1.002	Continuing to Market yourself	1	<ul style="list-style-type: none"> Websites (Deb Carr packages) Social Media U-Tube Advertising materials (business cards, car signage, logos, brochures, pamphlets etc)
PC:1.003	Administration	1	<ul style="list-style-type: none"> Explaining the process to your clients Defining exactly what you will be doing and WHY Database of existing clients Managing your client's expectations 😞 Property Consultancy Agreements (The Contract)
PC:1.004	Property Access and Conditions that you be faced with	1	<ul style="list-style-type: none"> Arranging access Difficult and unsafe access Reasonable hours of access Expected conditions, (They are never the same)
PC:1.005	The Property	1	<ul style="list-style-type: none"> Identifying areas for your clients Areas that are not accessible and why! Assessing problem areas (Causation) Methods of record taking Photographs Contemporaneous Notes
PC:1.006	Document all you see 	2	<ul style="list-style-type: none"> "Template" design and presentation 2023 Do you know the NCC? What is 'Informative' compared to 'Normative' The compilation of what you see Getting assistance (secretarial support) The importance of 'At the Date and Time of the Consultancy' Safeport
PC:1.007	DAY 2 Fees Chargeable	1	<ul style="list-style-type: none"> This is not what you are used to Calculating costs and incorporating the costs of the business Rates Methods of payment Get out of the competition challenge as it is a race to get to the bottom
PC:1.008	Building Codes and Standards NATIONAL CONSTRUCTION CODE & THEIR REFERENCED AUSTRALIAN STANDARDS	2	<ul style="list-style-type: none"> Do I really care? Mandatory v's Legislation National Construction Code (BCA) Referenced Australian Standards Onus of Proof Defects Trade Literature 

Unit No.	Unit Name	Hours	Modules Covered
PC:1.009	Insurances	1	<ul style="list-style-type: none"> Types of Insurances available Costs and Terms (from \$550-00 per year 😊) Office records
PC:1.010	Tools and Equipment	1	<ul style="list-style-type: none"> Tools Equipment
PC:1.011	Practical (Visual) Assessment	1	<ul style="list-style-type: none"> Trainees are put through and assessed within this practical (visual) session on consultancy procedures
PC:1.012	<p>Assignment details on what you will be required to complete within a 2-3 week period (Maximum) to obtain your Completion Certificate & all the Housesafe Documentation and a, Multiple Choice Examination</p> 	1	<ul style="list-style-type: none"> Students will be required to undertake an assessment with providing written assignments on 5 areas of Property Consultancy they have now learnt WITH A MINIMUM OF 2 A4 PAGES PER ITEM BELOW For example: <ul style="list-style-type: none"> 1/ Pricing structure; 2/ Agreements/Contracts; 3/ A Systematic Consultancy Process that led to a best problem solving solution; 4/ Expanding your existing business; 5/ Risk Management; 
 Accepted	TOTAL HOURS (inc breaks) COSTS FROM \$995-00 + \$595-00 + \$395-00 INC GST	Up to 16 hrs Over 2 days	Howard Ryan Mobile: 0412 233 977 Email: howard@hnrkryan.com WEB: www.housesafetraining.com.au

National Trainer
Howard Ryan


